

F0. Introduction

F0.1

(F0.1) Give a general description of and introduction to your organization.

Marriott International is a leading, global lodging company with more than 6,900 properties (as of year-end 2018) that we operate (“manage”), franchise or license under 30 brands in 130 countries and territories worldwide. We recognize both the global responsibility and the unique opportunity to be a force for good and we are committed to creating positive and sustainable impact wherever we do business.

Inspired by our core value to Serve Our World and the meaningful role that we believe we can play to support the UN Sustainable Development Goals, we established our sustainability and social impact platform, Serve 360: Doing Good in Every Direction, in 2017. Serve 360 is guided by four priority-areas, or “coordinates” — each with dedicated focus areas and ambitious targets.

- Nurture Our World – Advancing the resiliency and sustainable development of our communities.
- Sustain Responsible Operations –Reducing the company's environmental impacts, sourcing responsibly and building and operating sustainable hotels.
- Empower Through Opportunity – Helping people explore opportunity in the hospitality industry.
- Welcome All & Advance Human Rights – Creating a safe and welcoming environment for our associates and travelers alike

The 2025 targets under the Sustain Responsible Operations coordinate include reducing water by 15%, carbon by 30%, waste to landfill by 45% and food waste by 50% (from a 2016 baseline; for water/carbon/waste on an intensity basis). As part of Serve 360, Marriott is also committing to responsibly source 95%, by spend, of its top 10 priority procurement categories: animal proteins (inclusive of beef, eggs, lamb, pork and poultry), bottled water, cleaning supplies, cocoa, coffee, guest room amenities, paper products, seafood, sugar, and textiles.

We collaborate with external partners to encourage sustainability and mitigate climate change in our industry, helping to establish and refine common industry standards for carbon and water measurement. We worked with the International Tourism Partnership on unified industry goals for youth employment, carbon, water, and human rights; those goals were also introduced in 2017.

We have developed key partnerships with local governments, communities and NGOs for signature conservation initiatives, including the Juma REDD+ project in Brazil's Amazon rainforest, and mangrove restoration in Thailand, a partnership with The International Union for Conservation of Nature (IUCN), and reforestation efforts in Canada. After 10 years of support, 99% of Juma's rainforest remains intact, and residents receive training and infrastructure to pursue sustainable livelihoods, such as Brazil nut and fruit tree harvesting and chicken farming. Through our collaborations, we are helping to demonstrate that the forest is worth more standing than cut. In addition to reforestation of the mangrove habitat, Marriott's collaboration with IUCN in Thailand is working to support local coastal communities around Marriott properties by improving local fishery practices and sustainable sourcing for the hotels. Guests at Delta Hotels by Marriott support reforestation in Canada with virtual tree planting through the non-profit WEARTH. Nearly 135,000 trees have been planted since 2015.

We also have a strong partnership with the Arbor Day Foundation for a number of initiatives. Marriott supported the launch of the Time for Trees Initiative, an effort to plant 100 million trees by 2022, the 150th anniversary of Arbor Day.

We are also a founding member of the Evergreen Alliance, a group of passionate corporate partners that the Arbor Day Foundation has convened to spearhead tree-planting programs and education campaigns.

F0.2

(F0.2) State the start and end date of the year for which you are reporting data.

	Start Date	End Date
Reporting year	January 1 2018	December 31 2018

F0.3

(F0.3) Select the currency used for all financial information disclosed throughout your response.

USD

F0.4

(F0.4) Select the stage(s) of the value chain which best represents your organization's area of operation pertaining to forest risk commodities.

	Stage of the value chain
Timber	Retailing
Palm Oil	Retailing
Cattle Products	Retailing
Soy	Retailing
Other - Rubber	Please select
Other	Please select

F0.5

(F0.5) Do you produce, use, or sell materials or products that contain any of the forest risk commodities?

	Produce/use/sell	Disclosing	Explanation if produce/use/sell but not disclosing
Timber	Yes	Yes	<Not Applicable>
Palm Oil	Yes	No	Palm oil is present in many products used by the hospitality industry, most often in baked goods and bath amenities. Our supply chain partners, including Avendra, our procurement partner for North America, Central America and the Caribbean, are working with suppliers whose products contain palm oil to raise awareness of sustainable sourcing. Across our global portfolio, individual properties are responsible for the procurement of supplies according to our standards, either through a designated partner, such as Avendra, or independently. Given that model, it is not feasible for us to gather complete and timely purchasing information that addresses either the presence of palm oil in purchased products or the traceability of palm oil back to its source. Through our partnerships with Avendra, we can increase awareness of sustainable sourcing among our suppliers, enabling us to offer those options to our properties.
Cattle Products	Yes	No	Similar to the answer for palm oil above, food and beverage procurement is handled at the property-level, with assistance from our procurement partners who make contracted suppliers available to our properties. This purchasing process is not centrally managed, although supplier conduct guidelines are established. For the current reporting year, we do not have visibility into the sourcing of all of our beef purchases globally. Beef sourced by Avendra is typically from cattle raised in regions that are not heavily forested, such as North American plains. Less than 1% of beef sourced through Avendra for U.S. managed properties was sourced from outside the U.S. Beef will be a focus of our responsible sourcing going forward, through Marriott's own goals for responsible procurement in top categories (including beef) and supplier policies and those of Avendra, which has identified animal protein as one of its five material priorities in its 2017-21 sustainability goals. Going forward, Marriott will be able to increase its visibility into purchasing decisions as more hotels us the e-procurement platform.
Soy	Yes	No	See answers for palm oil and cattle, above. Soybean oil and soy-based products are included in our food and beverage supply chain. Soy has not yet been identified as one of the priority action categories in the materiality assessments of either Marriott or its primary supply chain partner in North America, Avendra.
Other - Rubber	Yes	No	
Other	No	<Not Applicable>	<Not Applicable>

F0.6

(F0.6) Are there any parts of your direct operations not included in your disclosure?

Yes

F0.6a

(F0.6a) Identify the parts of your direct operations not included in your disclosure.

Exclusion	Description of exclusion	Potential for forests-related risk	Please explain
Facility	Above-property facilities such as corporate apartments and offices.	No potential	The operations in these facilities are not included in stages of the value chain listed in F0.4.

F0.7

(F0.7) Are there any parts of your supply chain not included in your disclosure?

Yes

F0.7a

(F0.7a) Identify the parts of your supply chain not included in your disclosure.

Exclusion	Description of exclusion	Potential for forests-related risk	Please explain
Facility	Some above-property facilities such as corporate offices have outsourced operations and supply chains.	No potential	The operations in these facilities are not included in stages of the value chain listed in F0.4.

F1. Current state

F1.1

(F1.1) How does your organization produce, use, or sell your disclosed commodity(ies)?

Forest risk commodity

Timber

Activity

Retailing/onward sale of commodity or product containing commodity

Form of commodity

Paper

Primary packaging

Secondary packaging

Tertiary packaging

Source

Contracted suppliers (manufacturers)

Country/Region of origin

Argentina

Brazil

Canada

Chile

Finland

Germany

New Zealand

South Africa

Sweden

United States of America

% of procurement spend

1-5%

Comment

Marriott uses paper products in the form of personal paper, office paper and packaging. Our primary global partner for personal paper products is Kimberly-Clark. The countries of origin listed are those publicly provided by Kimberly-Clark. Many of the goods and supplies used in our operations are packaged for shipping and storage. We work with our procurement partners to increase the sustainability of this packaging by encouraging recycled, recyclable or compostable materials.

F1.1a

(F1.1a) Indicate from which State/region(s) and municipality(ies) your disclosed commodity(ies) originate.

Forest risk commodity

Timber

Country/Region of origin

Argentina

State/Region

Don't know

Municipality

Don't know

Please explain

Kimberly-Clark has reported that fluff pulp and bale pulp are purchased from market pulp suppliers in Argentina and used to produce personal care and tissue products respectively.

Forest risk commodity

Timber

Country/Region of origin

Brazil

State/Region

Don't know

Municipality

Don't know

Please explain

Kimberly-Clark has reported that fluff pulp and bale pulp are purchased from market pulp suppliers in Brazil and used to produce personal care and tissue products respectively.

F1.2

(F1.2) Indicate the percentage of your organization's revenue that was dependent on your disclosed forest risk commodity(ies) in the reporting year.

	% of revenue dependent on commodity	Comment
Timber	<1%	Since paper products are used in operations and as part of service offerings, they cannot be tied directly to revenue generation.
Palm Oil	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>
Other	<Not Applicable>	<Not Applicable>

F1.3

(F1.3) Do you own or manage land used for the production of your disclosed commodity(ies)?

Forest risk commodity

Timber

Own and/or manage land?

Don't own or manage land

Type of control

<Not Applicable>

Description of type of control

<Not Applicable>

Country/Region

<Not Applicable>

Land type

<Not Applicable>

Size (Hectares)

<Not Applicable>

Do you have a system in place to monitor forests-related risks?

<Not Applicable>

Type of monitoring system

<Not Applicable>

Description of monitoring system

<Not Applicable>

Recent infraction(s)

<Not Applicable>

Explanation of infraction

<Not Applicable>

F1.4

(F1.4) For your disclosed commodity(ies), indicate if you collect data regarding your own compliance and/or the compliance of your suppliers with the Brazilian Forest Code.

Timber

Do you collect data regarding compliance with the Brazilian Forest Code?

No, we do not produce/source in/from Brazil

Please explain

We do not source timber directly.

F1.5

(F1.5) Does your organization collect production and/or consumption data for your disclosed commodity(ies)?

	Data availability/Disclosure
Timber	Data not available
Palm Oil	<Not Applicable>
Cattle products	<Not Applicable>
Soy	<Not Applicable>
Other - Rubber	<Not Applicable>
Other	<Not Applicable>

F1.6

(F1.6) Have you identified sufficient sources of sustainable materials to meet your current operational needs? If yes, what are you doing to ensure the security/continuity of this supply?

Timber

Sustainable source identified

Yes

Primary action to ensure supply

<Not Applicable>

Please explain

Our procurement partner in North America, Avendra, negotiates with contracted suppliers to source for our hotels, helping to ensure continuity as well as options for sustainable choices. In the case of paper, Marriott has established a preferred supplier agreement with Kimberly Clark which supports the continuity and supply of FSC-certified personal paper products for our hotels.

F1.7

(F1.7) Has your organization experienced any detrimental forests-related impacts?

No

F2. Procedures

F2.1

(F2.1) Does your organization undertake a forests-related risk assessment?

No, forests-related risks are not assessed

F2.1d

(F2.1d) Why does your organization not undertake a forests-related risk assessment?

Timber

Primary reason

Other, please specify (Location of commodity in value chain)

Please explain

Marriott does not use timber commodities directly, and so does not assess deforestation risks and opportunities in that context. Many of our key suppliers for personal and office paper products work with the Forest Stewardship Council® (FSC), an independent, non-government organization dedicated to promoting responsible management of the world's forests. As a result, we have established a brand standard so that our properties can choose to use FSC-certified Kimberly-Clark products or the equivalent from other suppliers. While we do not have plans to introduce a risk management process specifically to assess and manage deforestation risks, we do have goals for responsible procurement and procurement standards that address paper and deforestation.

F3. Risks and opportunities

F3.1

(F3.1) Have you identified any inherent forests-related risks with the potential to have a substantive financial or strategic impact on your business?

	Risk identified?
Timber	No
Palm Oil	<Not Applicable>
Cattle Products	<Not Applicable>
Soy	<Not Applicable>
Other - Rubber	<Not Applicable>
Other	<Not Applicable>

F3.1a

(F3.1a) How does your organization define substantive impact on your business?

Marriott does not use a single definition of or financial threshold for "substantive impact" in its risk assessment process. Material risks are those that could adversely impact our business, shareholder value, and reputation. Risks are reviewed annually by the top 250 executives across the company, as well as by the board of directors. All of the risks evaluated may be considered to have the potential for substantive impact, and as a part of the annual review, the risks are prioritized and data is gathered about current and long-term mitigation efforts, challenges, and performance tracking mechanisms. Marriott is a global lodging company with more than 6,900 properties (as of year-end 2018) that we operate ("manage"), franchise or license under 30 brands in 130 countries and territories worldwide. This diversification offers some resilience against localized water risks. A substantive financial impact would be one that would impact overall revenue significantly.

F3.2

(F3.2) Have you identified any forests-related opportunities with the potential to have a substantive financial or strategic impact on your business?

	Have you identified opportunities?
Timber	Yes
Palm Oil	<Not Applicable>
Cattle products	<Not Applicable>
Soy	<Not Applicable>
Other - Rubber	<Not Applicable>
Other	<Not Applicable>

F4. Governance

F4.1

(F4.1) Does your organization have a policy that includes forests-related issues?

Yes, we have a documented forests policy that is publicly available

F4.1a

(F4.1a) Select the options to describe the scope and content of your policy.

	Scope	Content	Please explain
Row 1	Company-wide	Commitment to protect rights and livelihoods of local communities Commitment to align with public policy initiatives, e.g. SDGs Recognition of the overall importance of forests and other natural habitats Other, please specify (Commitment to avoiding deforestation and forest degradation)	As part of Marriott's new Sustainability Policy, we state that: "serving our world is one of our core values and our work will be ongoing as we continue to address climate change, scarcer natural resources and the evolving needs of the planet. With our concrete, measurable, and transparent Serve 360 goals, we can actively reduce the environmental impact of and risk to our business, embed sustainability across the organization, hold ourselves accountable, and increase the resiliency of the communities where we do business." Marriott's new Supplier Conduct Guidelines cover forests under Environmental Impact Reduction; "Marriott encourages suppliers to surpass environmental regulations where feasible and demonstrate continuous improvement in reducing the environmental impact of operations, products and services across all lifecycle stages. Marriott expects suppliers to mitigate negative impacts, such as deforestation and pollution, affecting biodiversity and ecosystems. The Sustainability Policy and Supplier Conduct Guidelines were published in 2019. Further to the points selected in column 2: • Marriott's conservation initiatives include support for sustainable livelihoods. • Our sustainability and social impact goals are mapped to the U.N. Sustainable Development Goals (SDGs).

F4.1b

(F4.1b) Do you have commodity specific sustainability policy(ies)? If yes, select the options that best describe their scope and content.

	Do you have a commodity specific sustainability policy?	Scope	Content	Please explain
Timber	Yes	<Not Applicable>	<Not Applicable>	Our goal is to responsibly source 95% of paper products.
Palm Oil	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Cattle Products	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>

F4.2

(F4.2) Is there board-level oversight of forests-related issues within your organization?

Yes

F4.2a

(F4.2a) Identify the position(s) of the individual(s) (do not include any names) on the board with responsibility for forests-related issues.

Position of individual	Please explain
Chief Executive Officer (CEO)	At Marriott, the President and Chief Executive Officer (CEO) is responsible for climate-related issues through leadership of the company's sustainability and social impact platform, Serve 360. Marriott's President and CEO is a member of the Serve 360 Executive Leadership Council when it meets twice per year to discuss sustainability-related investment decisions, to analyze recommendations, and to review the Serve 360 Scorecards which report progress against goals.

F4.2b

(F4.2b) Provide further details on the board's oversight of forests-related issues.

	Frequency that forests-related issues are a scheduled agenda item	Governance mechanisms into which forests-related issues are integrated	Please explain
Row 1	Scheduled - some meetings	Reviewing and guiding corporate responsibility strategy	Our Board of Directors oversees management and, through this oversight, enhances the long-term value of the company. A formal infrastructure of a range of councils comprised of executives and associates (assisted by external experts) guides us in making everyday decisions that affect our work environment, our sustainability and social impact practices and our business strategy. The Serve 360 Executive Leadership Council provides an annual update to the Board of Directors on the company's sustainability and social impact strategy, investments, and progress against goals.

F4.3

(F4.3) Provide the highest management-level position(s) or committee(s) with responsibility for forests-related issues (do not include the names of individuals).

Name of the position(s) and/or committee(s)	Responsibility	Frequency of reporting to the board on forests-related issues	Please explain
Other C-Suite Officer, please specify (CFO, Continent/Region Presidents and other C-suite executives acting in concert as the Serve 360 Executive Leadership Council)	Both assessing and managing forests-related risks and opportunities	As important matters arise	The Serve 360 Executive Leadership Council is chaired by the Global Officer Communications & Public Affairs and the Global Officer of Operations and includes the CEO, the Presidents of each regional business division (Americas, Asia Pacific, Canada, Caribbean/Latin America, Europe, Middle East/Africa) and C-level executives representing each global division. This representation ensures that every functional discipline within Marriott is involved in guiding and implementing the sustainability and social impact strategy. The Serve 360 Executive Leadership Council provides strategic direction and makes investment decisions to guide achievement of the Serve 360 sustainability and social impact goals. These goals include reducing the company's environmental impacts, sourcing responsibly, and building and operating sustainable hotels. The Serve 360 Executive Leadership Council helps manage Marriott's response to climate-related issues by setting specific and material targets (e.g., carbon intensity reduction, responsible procurement) and by investing in programs. This council meets twice per year to discuss Serve 360-related investment decisions and analyze recommendations from the Serve 360 Advisory Council. The council also provides an annual update to the Board of Directors, along with reviewing the Serve 360 scorecard, quarterly.
Other, please specify (Senior Vice President, Marriott Global Procurement)	Please select	Please select	Our SVP of Global Procurement shares responsibility for policies and actions relating to deforestation risks with other discipline leaders, especially: Brand and Global Operations. Brands assess materiality with stakeholders, especially customers. Relevant standards are assessed annually. At the operations level, property audits are conducted to review compliance with standards. Marriott's SVP Procurement is also part of our Serve 360 governance structure (see content above), sitting on the Serve 360 Advisory Council.

F4.4

(F4.4) Do you provide incentives to C-suite employees or board members for the management of forests-related issues?

No, not currently but we do plan to introduce them in the next two years

F4.5

(F4.5) Did your organization include information about its response to forests-related risks in its most recent mainstream financial report?

No, but we plan to do so in the next two years

F5. Business strategy

F5.1

(F5.1) Are forests-related issues integrated into any aspects of your long-term strategic business plan, and if so how?

	Are forests-related issues integrated?	Long-term time horizon (years)	Please explain
Long-term business objectives	Yes, forests-related issues are integrated	5-10	Marriott's long-term business objectives include growth across the global portfolio of brands. The Marriott business model is fee-based and asset-light, with hotels we manage on behalf of owners or franchisees. Our ability to remain competitive and attract and retain business and leisure travelers depends on our success in distinguishing the quality, value, and efficiency of our lodging products and services. As part of the global travel industry, we have a vested interest in preserving the natural environment. We have to do our part to protect the environment so the communities where we operate remain appealing tourist destinations while we remain good neighbors and business partners.
Strategy for long-term objectives	Yes, forests-related issues are integrated	5-10	Guided by our 2025 Sustainability and Social Impact Goals, as well as the United Nations Sustainable Development Goals, we believe we have an opportunity to create a positive and sustainable impact wherever we do business. Our Sustainability and Social Impact Platform, Serve 360: Doing Good In Every Direction, is built around four focus areas: Nurture Our World; Sustain Responsible Operations; Empower Through Opportunity; and Welcome All and Advance Human Rights. Within each of these areas, we have identified a series of 2025 goals that we believe will help us to address the expectations of our stakeholders, increase our operational efficiency and excellence, and enhance our reputation while supporting the continued growth and resiliency of our business. A subset of the Serve 360 goals focuses on responsible sourcing, which includes products derived from forest risk commodities. Paper products and animal proteins (including beef) are in Marriott's top ten priority categories.
Financial planning	No, forests-related issues were reviewed but not considered as strategically relevant/significant	Please select	While Marriott's overall investment in its Serve 360 sustainability and social impact platform, and the implementation of strategic programs to meet our 2025 goals are integrated into our financial planning, forest-related issues in particular are not drivers of significant capital investment at the current time.

F6. Implementation

F6.1

(F6.1) Has your organization made a public commitment to reduce or remove deforestation and/or forest degradation from its direct operations and/or supply chain?

No

F6.2

(F6.2) Did you have any quantified targets for increasing sustainable production and/or consumption of your disclosed commodity(ies) that were active during the reporting year?

Yes

F6.2a

(F6.2a) Provide details of your target(s) for increasing sustainable production and/or consumption of the disclosed commodity(ies), and progress made.

Target reference number

Target 1

Forest risk commodity

Timber

Form of commodity covered

Paper

Type of target

Third-party certification scheme

Coverage

Supply chain

Traceability point

<Not Applicable>

Third-party certification scheme

<Not Applicable>

Start year

2017

Start figure

61-70%

Target year

2025

Target

91-99%

% achieved

71-80%

Please explain

Marriott has established a brand standard requiring that any paper products in use in the hotels may not contain virgin pulp or fiber in the formulation or composition unless the pulp/fiber is certified by FSC processes (Forest Stewardship Council) or similar certification. Former Starwood properties are coming into compliance with this standard as part of the ongoing integration. As we pursue our new goal of 95% responsibly sourced paper products, policies for all properties will be updated to be in alignment. The figures reported are for personal paper purchases by properties sourced through our North American Procurement partner, Avendra.

F6.3

(F6.3) Do you have traceability system(s) in place to track and monitor the origin of your disclosed commodity(ies)?

	Do you have system(s) in place?
Timber	No
Palm Oil	<Not Applicable>
Cattle products	<Not Applicable>
Soy	<Not Applicable>
Other - Rubber	<Not Applicable>
Other	<Not Applicable>

F6.4

(F6.4) Do you specify any third-party certification schemes for your disclosed commodity(ies)? Indicate the volume and percentage of your production and/or consumption covered.

Forest risk commodity

Timber

Do you specify any certification scheme?

Yes

Certification coverage

Consumption volume

Third-party certification scheme

FSC Forest Management certification

% of total production/consumption volume certified

77

Form of commodity

Paper

Volume of production/ consumption certified

17882000

Metric

Other, please specify (Expenditure in USD)

Please explain

Marriott has established brand standards that paper products in use in the hotels may not contain virgin pulp or fiber in the formulation or composition unless the pulp/fiber is certified by FSC or equivalent certification. The percent consumption and expenditure figures represent personal paper purchases in North America through our procurement partner, Avendra, only.

F6.5

(F6.5) Do you specify any sustainable production/procurement standards for your disclosed commodity(ies), other than third-party certification? Indicate the percentage of production/consumption covered and if you monitor supplier compliance with these standards.

Forest risk commodity

Timber

Do you specify any sustainability standards?

No standard other than third-party certification

Type of standard

<Not Applicable>

Description of standard

<Not Applicable>

% of total commodity volume covered by standard

<Not Applicable>

Do you have a system in place to monitor compliance with this standard?

<Not Applicable>

Type(s) of monitoring system

<Not Applicable>

% of suppliers in compliance with standards

<Not Applicable>

Please explain

Additional environmental and social requirements for suppliers sourcing products for Marriott are being finalized in 2019. For paper products, we anticipate these requirements will include the following: • Fiber is 100% recycled or sourced from a certified responsibly managed forest • No deforestation after January 1, 2014 or destruction of High Conservation Value areas (HCVs) after November 1, 2005

F6.7

(F6.7) Are you working with your direct suppliers to support and improve their capacity to supply sustainable raw materials?

	Are you working with direct suppliers?	Supplier engagement approach	Please explain
Timber	Yes, working with direct suppliers	<Not Applicable>	We have worked with Kimberly-Clark and other key suppliers to make sure the products available to our hotels meet our sustainability criteria. Additionally, we help review and pilot innovations that advance sustainability, such as non-tree sources of pulp for paper products. We work through our procurement services provider in North America, Avendra, to identify sustainable solutions that align with both our environmental strategy and our product standards. All Marriott approved furniture, fixtures and equipment (FF&E) vendors in North America are required to enroll in Marriott's annual Supplier Sustainability Assessment Program (MSAP) administered by MindClick. MSAP assesses the impact of products from design to disposal. Marriott's teams use MSAP to select and specify products which support healthier environments for Marriott's guests and associates, and the environmental and social well-being of the global community. In 2018, 95% of FF&E spend with suppliers that reduce, reuse or recycle packaging and 82% was with suppliers engaged in conservation measures. As part of our Serve 360 goal to responsibly source 95% (by spend), of our top ten procurement categories by 2025, we have these targets: • By 2020, require all contracted suppliers in the top ten categories to provide information on product sustainability, inclusive of social and human rights impacts • By 2025, Marriott will require all centrally-contracted suppliers to provide this information In 2018, specific procurement requirements for each priority category were developed. These requirements will be presented to suppliers beginning in 2019.
Palm Oil	<Not Applicable>	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other	<Not Applicable>	<Not Applicable>	<Not Applicable>

F6.8

(F6.8) Are you working beyond your first-tier supplier(s) to manage and mitigate forests-related risks?

	Are you working beyond first tier?	Please explain
Timber	Not applicable	Marriott does not have timber suppliers beyond the first tier.
Palm Oil	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>
Other	<Not Applicable>	<Not Applicable>

F6.9

(F6.9) Do you participate in external initiatives or activities to further the implementation of your policies concerning the sustainability of your disclosed commodity(ies)?

Forest risk commodity

Timber

Do you participate in activities/initiatives?

Yes

Activities

Other, please specify (Demand for sustainable materials)

Initiatives

<Not Applicable>

Please explain

Marriott has worked with key global suppliers, such as Kimberly-Clark, and others for years to help develop and support options for hotel supplies that reduce waste, water use and packaging. As the understanding of sustainable materials has developed and interest in traceability and certification programs grows, we will again work with our partners to help increase demand and raise awareness. Our primary procurement partner in North America, Avendra, has identified five priority areas and mapped procurement categories in these areas against a set of sustainability metrics, including deforestation risk. Avendra has stated that over the next five years, it will work to improve sustainable sourcing in agricultural crops (including palm oil), Textiles and Uniforms, Seafood, Animal Proteins (including beef), and Plastic and Paper Products.

Forest risk commodity

Timber

Do you participate in activities/initiatives?

Yes

Activities

Involved in industry platforms

Initiatives

<Not Applicable>

Please explain

Marriott helped establish the Hospitality Sustainable Purchasing Consortium (HSPC) with MindClick to promote sustainability in the FF&E supply chain. Our FF&E suppliers in North America complete surveys assessing the social and environmental practices and sustainability attributes associated with the products sold to Marriott. Supplier data submitted through the Marriott Sustainability Assessment Program are consolidated for overall supply chain analysis. Marriott uses the data in tracking and encouraging progress.

Forest risk commodity

Timber

Do you participate in activities/initiatives?

Yes

Activities

Engaging with non-governmental organizations

Initiatives

<Not Applicable>

Please explain

Through our conservation initiatives, we have engaged our associates and guests in deforestation issues relating to the Amazon Rainforest, coastal mangrove forests in Thailand, and Canadian forests.

F7. Linkages and trade-offs

F7.1

(F7.1) Has your organization identified any linkages or trade-offs between forests and other environmental issues in its direct operations and/or other parts of its value chain?

No

F7.1b

(F7.1b) Why has your organization not identified any linkages or trade-offs between forests and other environmental issues?

	Primary reason	Comment
Row 1	Other, please specify (Not applicable)	Marriott does not make use of timber commodities directly, and so trade-offs or linkages to other resources are not applicable.

F8. Verification

F8.1

(F8.1) Do you verify any forests information reported in your CDP disclosure?

No, we do not verify any forests-related information reported in our CDP disclosure, and there are no plans to do so

F9. Barriers and challenges

F9.1

(F9.1) Describe the key barriers or challenges to avoiding forests-related risks in your direct operations or in other parts of your value chain.

Forest risk commodity

Timber

Coverage

Supply chain

Primary barrier/challenge type

Supply chain complexity

Comment

Scale, geographic distribution and diversity of operations: With more than 6,900 properties around the world managed, franchised (significant majority of portfolio) or licensed under our family of brands, Marriott has a large number of suppliers. Engagement with individual suppliers in deforestation issues is not feasible. We work instead with global suppliers such as Kimberly-Clark and we collaborate with our procurement partners to engage with the suppliers they contract with on our behalf. Marriott has also established supplier policies and makes use of supplier scorecards.

Forest risk commodity

Timber

Coverage

Supply chain

Primary barrier/challenge type

Other, please specify (Decentralized Procurement)

Comment

Our hotels are responsible for purchasing supplies and services needed for operations. We work with procurement partners to select and contract with suppliers, but in some cases, purchases are "off-contract." We can issue standards and guidance, but ultimately purchasing decisions are made at the property level.

Forest risk commodity

Timber

Coverage

Supply chain

Primary barrier/challenge type

Cost of sustainably produced/certified products

Comment

Purchasing managers and hotel owners may choose less expensive supplies that don't have the certifications or other sustainability attributes that we support.

F9.2

(F9.2) Describe the main measures that would improve your organization’s ability to manage forests-related risks.

Forest risk commodity

Timber

Coverage

Supply chain

Main measure

Reduced cost of certified materials

Comment

Increased availability of sustainable supplies and decrease in costs of certified goods would help manage deforestation risks in our supply chain.

Forest risk commodity

Timber

Coverage

Direct operations

Main measure

Greater transparency

Comment

Better data management platforms and increased transparency in sourcing would also facilitate our ability to track and manage sustainable procurement. As we pursue our goal to source 95% of paper products responsibly, we will work with suppliers and embed more information into our purchasing systems. This will give our purchasers the information they need to make better decisions and drive increased spend on responsibly sourced paper products. As of year-end 2018, over 500 full- and select-service hotels in our managed portfolio were enrolled in an e-procurement platform. As more hotels join the platform, there will be greater and more timely visibility into procurement practices.

F18. Signoff

F-FI

(F-FI) Use this field to provide any additional information or context that you feel is relevant to your organization's response. Please note that this field is optional and is not scored.

F18.1

(F18.1) Provide the following information for the person that has signed off (approved) your CDP forests response.

	Job Title	Corresponding job category
Row 1	Senior Vice President, Marriott Global Procurement	Chief Procurement Officer (CPO)

SF. Supply chain module

SF0.1

(SF0.1) What is your organization’s annual revenue for the reporting period?

	Annual revenue
Row 1	20758000000

SF0.2

(SF0.2) Do you have an ISIN for your organization that you are willing to share with CDP?

No

SF1.1

(SF1.1) On F6.4 you were asked “Do you specify any third-party certification schemes for your disclosed commodity(ies)? Indicate the volume and percentage of your production and/or consumption covered”. Can you also indicate, for each of your disclosed commodity(ies), the percentage of certified volume sold to each requesting CDP supply chain member?

No

SF1.1b

(SF1.1b) Why can you not indicate the percentage of certified volume sold to each of your requesting CDP supply chain members? Describe any future plans for adopting and communicating levels of certification to requesting members.

Requesting member

L'Oréal

Forest risk commodity

Timber

Primary reason

Other, please specify (Not applicable)

Please explain

While paper products are a top procurement category for Marriott, and we have set brand standards for certification and have established operational practices to reduce consumption (such as e-folios or electronic guest invoices, and newspapers by request only), we do not sell paper products to our guests and thus do not track timber quantity allocation to customers.

SF2.1

(SF2.1) Please propose any mutually beneficial forests-related projects you could collaborate on with specific CDP supply chain members.

SF2.2

(SF2.2) Have requests or initiatives by CDP supply chain members prompted your organization to take organizational-level action to reduce or remove deforestation/forest degradation from your operations or your supply chain?

No

Submit your response

In which language are you submitting your response?

English

Please confirm how your response should be handled by CDP

	Public or Non-Public Submission	I am submitting to	Are you ready to submit the additional Supply Chain Questions?
I am submitting my response	Public	Investors Customers	Yes, submit Supply Chain Questions now

Please confirm below

I have read and accept the applicable Terms