

F0. Introduction

F0.1

(F0.1) Give a general description of and introduction to your organization.

Marriott International is a leading, global lodging company with more than 7,300 properties (as of year-end 2019) that we operate (“manage”), franchise, or license under 30 brands in 134 countries and territories worldwide. We recognize both our global responsibility and the unique opportunity we have to be a force for good and we are committed to creating positive and sustainable impact wherever we do business.

Inspired by our core value to Serve Our World and the meaningful role that we believe we can play to support the UN Sustainable Development Goals, we established our sustainability and social impact platform, Serve 360: Doing Good in Every Direction, in 2017. Serve 360 is guided by four priority-areas, or “coordinates” — each with dedicated focus areas and ambitious targets.

- Nurture Our World – Advancing the resiliency and sustainable development of our communities.
- Sustain Responsible Operations – Reducing the company’s environmental impacts, sourcing responsibly and building and operating sustainable hotels, while mitigating climate-related risk.
- Empower Through Opportunity – Ensuring workplace readiness and access to opportunity across our business.
- Welcome All & Advance Human Rights – Creating a safe and welcoming world for associates and travelers alike.

The 2025 goals under the Sustain Responsible Operations coordinate include Responsible Sourcing: By 2025, responsibly source 95%, by spend, of its Top 10 categories, which includes paper products. In the past, we have responded to the CDP Forests Disclosure by reporting available data on FSC-certified paper spend. Due to the global pandemic in 2020, we are unable to report spend data or other quantitative data points for 2019.

However, we are happy to share that in 2019 we achieved internal global alignment on the responsible sourcing requirements across the top 10 categories. As we share these requirements and receive more information about the business operations of our suppliers, we continue to engage with them on our heightened commitment to a more environmentally and socially responsible global supply chain. In addition to communicating our product requirements, we highlight our animal welfare and responsible seafood position statements and preferred third-party certifications. We also work with our industry peers and suppliers to identify capacity planning opportunities to help them improve their own supplier relationships and subsequently drive improvements in their supply chains.

As our engagement with suppliers progresses, we look forward to reporting additional progress through CDP, especially with regard to forest commodities.

Note: Under the operational reporting boundary, this report covers properties managed by Marriott. Operational costs, including property investments, are the responsibility of owners per management agreements. Under these varying agreements, Marriott earns a management fee that is typically composed of a base management fee, which is a percentage of hotel revenues, and in some cases, an incentive management fee (based on hotel profits). Our management agreements also typically include reimbursement of costs of operations (both direct and indirect).

F0.2

(F0.2) State the start and end date of the year for which you are reporting data.

	Start Date	End Date
Reporting year	January 1 2019	December 31 2019

F0.3

(F0.3) Select the currency used for all financial information disclosed throughout your response.

USD

F0.4

(F0.4) Select the forest risk commodity(ies) that you are, or are not, disclosing on. For each forest risk commodity selected, identify the stages of the supply chain which best represents your organization's area of operation.

	Commodity disclosure	Stage of the value chain	Explanation if not disclosing
Timber products	Disclosing	Retailing	<Not Applicable>
Palm oil	Not disclosing	Retailing	Palm oil is present in many products used by the hospitality industry, most often in baked goods and bath amenities. Our supply chain partners, including Avendra, our procurement partner for North America, Central America and the Caribbean, are working with suppliers whose products contain palm oil to raise awareness of sustainable sourcing. Across our global portfolio, individual properties are responsible for the procurement of supplies according to our standards, either through a designated partner, such as Avendra, or independently. Given that model, it is not feasible for us to gather complete and timely purchasing information that addresses either the presence of palm oil in purchased products or the traceability of palm oil back to its source. Through our partnerships with Avendra, we can increase awareness of sustainable sourcing among our suppliers, enabling us to offer those options to our properties.
Cattle products	Not disclosing	Retailing	Similar to the answer for palm oil above, food and beverage procurement is handled at the property-level, with assistance from our procurement partners who make contracted suppliers available to our properties. This purchasing process is not centrally managed, although supplier conduct guidelines are established. For the current reporting year, we do not have visibility into the sourcing of all of our beef purchases globally. Beef sourced by Avendra is typically from cattle raised in regions that are not heavily forested, such as North American plains. Less than 1% of beef sourced through Avendra for U.S. managed properties was sourced from outside the U.S. Beef will be a focus of our responsible sourcing going forward, through Marriott's own goals for responsible procurement in top categories (including beef) and supplier policies and those of Avendra, which has identified animal protein as one of its five material priorities in its 2017-21 sustainability goals. Going forward, Marriott will be able to increase its visibility into purchasing decisions as more hotels us the e-procurement platform.
Soy	Not disclosing	Retailing	See answers for palm oil and cattle, above. Soybean oil and soy-based products are included in our food and beverage supply chain. Soy has not yet been identified as one of the priority action categories in the materiality assessments of either Marriott or its primary supply chain partner in North America, Avendra.
Other - Rubber	Not disclosing	Retailing	
Other - Cocoa	Not disclosing	Retailing	
Other - Coffee	Not disclosing	Retailing	

F0.5

(F0.5) Are there any parts of your direct operations or supply chain that are not included in your disclosure?

Yes

F0.5a

(F0.5a) Identify the parts of your direct operations or supply chain that are not included in your disclosure.

Value chain stage	Exclusion	Description of exclusion	Potential for forests-related risk	Please explain
Direct operations	Facility	Above-property facilities such as corporate apartments and offices.	No potential	The operations in these facilities are not included in stages of the value chain listed in F0.4.
Supply chain	Facility	Some above-property facilities such as corporate offices have outsourced operations and supply chains.	No potential	The operations in these facilities are not included in stages of the value chain listed in F0.4.

F1. Current state

F1.1

(F1.1) How does your organization produce, use or sell your disclosed commodity(ies)?

Timber products

Activity

Retailing/onward sale of commodity or product containing commodity

Form of commodity

- Paper
- Primary packaging
- Secondary packaging
- Tertiary packaging

Source

Contracted suppliers (manufacturers)

Country/Area of origin

Please select

% of procurement spend

1-5%

Comment

Marriott uses paper products in the form of personal paper, office paper and packaging. Our primary global partner for personal paper products is Kimberly-Clark. The countries of origin listed are those publicly provided by Kimberly-Clark. Many of the goods and supplies used in our operations are packaged for shipping and storage. We work with our procurement partners to increase the sustainability of this packaging by encouraging recycled, recyclable or compostable materials. Due to business interruptions related to the global coronavirus pandemic, we have no data for 2019 regarding country of origin from our paper products suppliers.

F1.2

(F1.2) Indicate the percentage of your organization's revenue that was dependent on your disclosed forest risk commodity(ies) in the reporting year.

	% of revenue dependent on commodity	Comment
Timber products	<1%	Since paper products are used in operations and as part of service offerings, they cannot be tied directly to revenue generation.
Palm oil	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>

F1.5

(F1.5) Does your organization collect production and/or consumption data for your disclosed commodity(ies)?

	Data availability/Disclosure
Timber products	Data not available
Palm oil	<Not Applicable>
Cattle products	<Not Applicable>
Soy	<Not Applicable>
Other - Rubber	<Not Applicable>
Other - Cocoa	<Not Applicable>
Other - Coffee	<Not Applicable>

F1.5d

(F1.5d) Why is production and/or consumption data not available for your disclosed commodity(ies)?

	Primary reason	Please explain
Timber products	Other, please specify (location in value chain)	As an operator and franchisor of lodging properties, Marriott does not produce or consume timber in the form of logs or pulp.
Palm oil	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>

F1.6

(F1.6) Has your organization experienced any detrimental forests-related impacts?

No

F2. Procedures

F2.1

(F2.1) Does your organization undertake a forests-related risk assessment?

No, forests-related risks are not assessed

F2.1d

(F2.1d) Why does your organization not undertake a forests-related risk assessment?**Timber products****Primary reason**

Other, please specify (Location of commodity in value chain)

Please explain

Marriott does not use timber commodities directly, and so does not assess deforestation risks and opportunities in that context. Many of our key suppliers for personal and office paper products work with the Forest Stewardship Council® (FSC), an independent, non-government organization dedicated to promoting responsible management of the world's forests. As a result, we have established a brand standard so that our properties can choose to use FSC-certified Kimberly-Clark products or the equivalent from other suppliers. While we do not have plans to introduce a risk management process specifically to assess and manage deforestation risks, we do have goals for responsible procurement and procurement standards that address paper and deforestation.

F3. Risks and opportunities

F3.1

(F3.1) Have you identified any inherent forests-related risks with the potential to have a substantive financial or strategic impact on your business?

	Risk identified?
Timber products	No
Palm oil	<Not Applicable>
Cattle products	<Not Applicable>
Soy	<Not Applicable>
Other - Rubber	<Not Applicable>
Other - Cocoa	<Not Applicable>
Other - Coffee	<Not Applicable>

F3.1a

(F3.1a) How does your organization define substantive financial or strategic impact on your business?

Marriott does not use a single definition of or financial threshold for "substantive impact" in its risk assessment process. Material risks are those that could adversely impact our business, shareholder value, and reputation. Risks are reviewed annually by the top 250 executives across the company, as well as by the board of directors. All of the risks evaluated may be considered to have the potential for substantive impact, and as a part of the annual review, the risks are prioritized and data is gathered about current and long-term mitigation efforts, challenges, and performance tracking mechanisms. Marriott International is a leading, global lodging company with more than 7,300 properties (as of year-end 2019) that we operate ("manage"), franchise, or license under 30 brands in 134 countries and territories worldwide. A substantive financial impact would be one that would impact overall revenue significantly.

F3.1c

(F3.1c) Why does your organization not consider itself to be exposed to forests-related risks with the potential to have a substantive financial or strategic impact?

	Primary reason	Please explain
Timber products	Other, please specify (Location of commodity in value chain)	Marriott does not use timber commodities directly, and so does not assess deforestation risks in that context.
Palm oil	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>

F3.2

(F3.2) Have you identified any forests-related opportunities with the potential to have a substantive financial or strategic impact on your business?

	Have you identified opportunities?
Timber products	Yes
Palm oil	<Not Applicable>
Cattle products	<Not Applicable>
Soy	<Not Applicable>
Other - Rubber	<Not Applicable>
Other - Cocoa	<Not Applicable>
Other - Coffee	<Not Applicable>

F3.2a

(F3.2a) For your selected forest risk commodity(ies), provide details of the identified opportunities with the potential to have a substantive financial or strategic impact on your business.

Forest risk commodity

Timber products

Type of opportunity

Markets

Where in your value chain does the opportunity occur?

Supply chain

Primary forests-related opportunity

Please select

Company-specific description & strategy to realize opportunity

Note: Due to business interruption related to the global coronavirus pandemic, we do not have 2019 updates for this question. Content is unchanged from the prior year's response. Marriott works with procurement partners to identify and set contracted pricing for a significant percentage of hotel purchasing. Through this oversight, we make sure that our hotels have the option to purchase sustainable paper supplies to help support our brand standard of FSC-certified personal paper products and printed paper with an increasing amount of recycled content. We have also been able to leverage our global supply chain to encourage suppliers to develop and offer these products. In 2018, we continued to expand the implementation of an e-commerce platform that will help us track procurement more closely. We will utilize this system to drive suppliers to show product that meets our criteria so that hotels can make the best purchasing decisions.

Estimated timeframe for realization

Current - up to 1 year

Magnitude of potential impact

Low

Likelihood

Virtually certain

Are you able to provide a potential financial impact figure?

No, we do not have this figure

Potential financial impact figure (currency)

<Not Applicable>

Potential financial impact figure – minimum (currency)

<Not Applicable>

Potential financial impact figure – maximum (currency)

<Not Applicable>

Explanation of financial impact figure

F4. Governance

F4.1

(F4.1) Is there board-level oversight of forests-related issues within your organization?

Yes

F4.1a

(F4.1a) Identify the position(s) of the individual(s) (do not include any names) on the board with responsibility for forests-related issues.

Position of individual	Please explain
Chief Executive Officer (CEO)	At Marriott, the President and Chief Executive Officer (CEO) is responsible for climate-related issues through leadership of the company's sustainability and social impact platform, Serve 360. Marriott's President and CEO is a member of the Serve 360 Executive Leadership Council which meets twice per year to discuss sustainability-related investment decisions and to analyze recommendations and reviews the quarterly Serve 360 Scorecards which report progress against goals, including responsible sourcing.

F4.1b

(F4.1b) Provide further details on the board's oversight of forests-related issues.

	Frequency that forests-related issues are a scheduled agenda item	Governance mechanisms into which forests-related issues are integrated	Please explain
Row 1	Scheduled - some meetings	Reviewing and guiding corporate responsibility strategy	Our Board of Directors oversees management and, through this oversight, enhances the long-term value of the company. A formal infrastructure of a range of councils comprised of executives and associates (assisted by external experts) guides us in making everyday decisions that affect our work environment, our sustainability and social impact practices and our business strategy. The Serve 360 Report is shared with the board annually and includes progress against goals.

F4.2

(F4.2) Provide the highest management-level position(s) or committee(s) with responsibility for forests-related issues (do not include the names of individuals).

Name of the position(s) and/or committee(s)	Responsibility	Frequency of reporting to the board on forests-related issues	Please explain
Other C-Suite Officer, please specify (CFO, Continent/Regional Presidents and other C-suite executives acting in concert as the Serve 360 Executive Leadership Council)	Both assessing and managing forests-related risks and opportunities	As important matters arise	The Serve 360 Executive Leadership Council is chaired by the Global Officer Communications & Public Affairs and the Global Officer of Operations and includes the CEO, the Presidents of each regional business division (Americas, Asia Pacific, Canada, Caribbean/Latin America, Europe, Middle East/Africa) and C-level executives representing each global division. This representation ensures that every functional discipline within Marriott is involved in guiding and implementing the sustainability and social impact strategy. The Serve 360 Executive Leadership Council provides strategic direction and makes investment decisions to guide achievement of the Serve 360 sustainability and social impact goals. These goals include reducing the company's environmental impacts, sourcing responsibly, and building and operating sustainable hotels. The Serve 360 Executive Leadership Council helps manage Marriott's response to climate-related issues by setting specific and material targets (e.g., carbon intensity reduction, responsible procurement) and by investing in programs. This council meets twice per year to discuss Serve 360-related investment decisions and analyze recommendations from the Serve 360 Advisory Council. The council also provides an annual update to the Board of Directors, along with reviewing the Serve 360 scorecard, quarterly.
Other, please specify (Senior Vice President, Marriott Global Procurement)	Please select	Please select	Our SVP of Global Procurement shares responsibility for policies and actions relating to deforestation risks with other discipline leaders, especially: Brand and Global Operations. Brands assess materiality with stakeholders, especially customers. Relevant standards are assessed annually. At the operations level, property audits are conducted to review compliance with standards. Marriott's SVP Procurement is also part of our Serve 360 governance structure (see content above), sitting on the Serve 360 Advisory Council.

F4.3

(F4.3) Do you provide incentives to C-suite employees or board members for the management of forests-related issues?

	Provide incentives for management of forests-related issues	Comment
Row 1	No, not currently but we do plan to introduce them in the next two years	

F4.4

(F4.4) Did your organization include information about its response to forests-related risks in its most recent mainstream financial report?

No, but we plan to do so in the next two years

F4.5

(F4.5) Does your organization have a policy that includes forests-related issues?

Yes, we have a documented forests policy that is publicly available

F4.5a

(F4.5a) Select the options to describe the scope and content of your policy.

	Scope	Content	Please explain
Row 1	Company-wide	Commitment to protect rights and livelihoods of local communities Commitment to align with the SDGs Recognition of the overall importance of forests and other natural ecosystems Other, please specify (Commitment to avoiding deforestation and forest degradation)	As part of Marriott's new Sustainability Policy, we state that: "serving our world is one of our core values and our work will be ongoing as we continue to address climate change, scarcer natural resources and the evolving needs of the planet. With our concrete, measurable, and transparent Serve 360 goals, we can actively reduce the environmental impact of and risk to our business, embed sustainability across the organization, hold ourselves accountable, and increase the resiliency of the communities where we do business." Marriott's new Supplier Conduct Guidelines cover forests under Environmental Impact Reduction; "Marriott encourages suppliers to surpass environmental regulations where feasible and demonstrate continuous improvement in reducing the environmental impact of operations, products and services across all lifecycle stages. Marriott expects suppliers to mitigate negative impacts, such as deforestation and pollution, affecting biodiversity and ecosystems. The Sustainability Policy and Supplier Conduct Guidelines were published in 2019. Further to the points selected in column 2: • Marriott's conservation initiatives include support for sustainable livelihoods. • Our sustainability and social impact goals are mapped to the U.N. Sustainable Development Goals (SDGs).

F4.5b

(F4.5b) Do you have commodity specific sustainability policy(ies)? If yes, select the options that best describe their scope and content.

	Do you have a commodity specific sustainability policy?	Scope	Content	Please explain
Timber products	Yes	Company-wide	Description of forests-related standards for procurement	Our goal is to responsibly source 95% of paper products.
Palm oil	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>

F4.6

(F4.6) Has your organization made a public commitment to reduce or remove deforestation and/or forest degradation from its direct operations and/or supply chain?

No

F5. Business strategy

F5.1

(F5.1) Are forests-related issues integrated into any aspects of your long-term strategic business plan, and if so how?

	Are forests-related issues integrated?	Long-term time horizon (years)	Please explain
Long-term business objectives	Yes, forests-related issues are integrated	5-10	Marriott's long-term business objectives include growth across the global portfolio of brands. The Marriott business model is fee-based and asset-light, with hotels we manage on behalf of owners or franchisees. Our ability to remain competitive and attract and retain business and leisure travelers depends on our success in distinguishing the quality, value, and efficiency of our lodging products and services. As part of the global travel industry, we have a vested interest in preserving the natural environment. We have to do our part to protect the environment so the communities where we operate remain appealing tourist destinations while we remain good neighbors and business partners.
Strategy for long-term objectives	Yes, forests-related issues are integrated	5-10	Guided by our 2025 Sustainability and Social Impact Goals, as well as the United Nations Sustainable Development Goals, we believe we have an opportunity to create a positive and sustainable impact wherever we do business. Our Sustainability and Social Impact Platform, Serve 360: Doing Good In Every Direction, is built around four focus areas: Nurture Our World; Sustain Responsible Operations; Empower Through Opportunity; and Welcome All and Advance Human Rights. Within each of these areas, we have identified a series of 2025 goals that we believe will help us to address the expectations of our stakeholders, increase our operational efficiency and excellence, and enhance our reputation while supporting the continued growth and resiliency of our business. A subset of the Serve 360 goals focuses on responsible sourcing, which includes products derived from forest risk commodities. Paper products and animal proteins (including beef) are in Marriott's top ten priority categories.
Financial planning	No, forests-related issues were reviewed but not considered as strategically relevant/significant	Please select	While Marriott's overall investment in its Serve 360 sustainability and social impact platform, and the implementation of strategic programs to meet our 2025 goals are integrated into our financial planning, forest-related issues in particular are not drivers of significant capital investment at the current time.

F6. Implementation

F6.1

(F6.1) Did you have any timebound and quantifiable targets for increasing sustainable production and/or consumption of your disclosed commodity(ies) that were active during the reporting year?

Yes

F6.1a

(F6.1a) Provide details of your timebound and quantifiable target(s) for increasing sustainable production and/or consumption of the disclosed commodity(ies), and progress made.

Target reference number

Target 1

Forest risk commodity

Timber products

Type of target

Third-party certification

Description of target

Linked commitment

Please select

Traceability point

<Not Applicable>

Third-party certification scheme

FSC Forest Management certification

Start year

2017

Target year

2025

Quantitative metric

<Not Applicable>

Target (number)

<Not Applicable>

Target (%)

% of target achieved

Please explain

Note: Due to business interruption related to the global coronavirus pandemic, no data is available for this question. Marriott has established a brand standard requiring that any paper products in use in the hotels may not contain virgin pulp or fiber in the formulation or composition unless the pulp/fiber is certified by FSC processes (Forest Stewardship Council) or similar certification. Former Starwood properties are coming into compliance with this standard as part of the ongoing integration. As we pursue our new goal of 95% responsibly sourced paper products, policies for all properties will be updated to be in alignment. The figures reported are for personal paper purchases by properties sourced through our North American Procurement partner, Avendra.

F6.2

(F6.2) Do you have traceability system(s) in place to track and monitor the origin of your disclosed commodity(ies)?

	Do you have system(s) in place?	Description of traceability system	Exclusions	Description of exclusion
Timber products	No	<Not Applicable>	<Not Applicable>	<Not Applicable>
Palm oil	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>

F6.2b

(F6.2b) Why do you not have system(s) in place to track and monitor the origin of your disclosed commodity(ies) and what are your plans to develop these in the future?

Forest risk commodity

Timber products

Primary reason

Other, please specify (Location of commodity in value chain)

Please explain

Marriott does not trace timber, as we do not deal directly with this commodity. However, we have established brand standards that paper products in use in the hotels may not contain virgin pulp or fiber in the formulation or composition unless the pulp/fiber is certified by FSC or equivalent certification.

F6.3

(F6.3) Have you adopted any third-party certification scheme(s) for your disclosed commodity(ies)? Indicate the volume and percentage of your certified production and/or consumption.

Forest risk commodity

Timber products

Third-party certification scheme

FSC (any type)

Certification coverage

Consumption volume

% of total production/consumption volume certified

77

Form of commodity

Paper

Volume of production/ consumption certified

17882000

Metric

Other, please specify (Expenditure in USD)

Please explain

Note: Due to business interruption related to the global coronavirus pandemic, no data is available for this question. The figures reported were carried over from last year's Disclosure. Marriott has established brand standards that paper products in use in the hotels may not contain virgin pulp or fiber in the formulation or composition unless the pulp/fiber is certified by FSC or equivalent certification. The percent consumption and expenditure figures represent personal paper purchases in North America through our procurement partner, Avendra, only.

F6.4

(F6.4) For your disclosed commodity(ies), do you have a system to control, monitor, or verify compliance with no conversion and/or no deforestation commitments?

	A system to control, monitor or verify compliance	Comment
Timber products	Please select	<Not Applicable>
Palm oil	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>

F6.7

(F6.7) Are you working with smallholders to support good agricultural practices and reduce deforestation and/or conversion of natural ecosystems?

	Are you working with smallholders?	Type of smallholder engagement approach	Smallholder engagement approach	Number of smallholders engaged	Please explain
Timber products	Please select	<Not Applicable>	<Not Applicable>	<Not Applicable>	
Palm oil	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>

F6.8

(F6.8) Are you working with your direct suppliers to support and improve their capacity to comply with your forests-related policies, commitments, and other requirements?

	Are you working with direct suppliers?	Type of direct supplier engagement approach	Direct supplier engagement approach	% of suppliers engaged	Please explain
Timber products	Yes, working with direct suppliers	Capacity building	Other, please specify (Supplier questionnaires on environmental and social indicators)	Please select	We have worked with Kimberly-Clark and other key suppliers to make sure the products available to our hotels meet our sustainability criteria. Additionally, we help review and pilot innovations that advance sustainability, such as non-tree sources of pulp for paper products. We work through our procurement services provider in North America, Avendra, to identify sustainable solutions that align with both our environmental strategy and our product standards. All Marriott approved furniture, fixtures and equipment (FF&E) vendors in North America are required to enroll in Marriott's annual Supplier Sustainability Assessment Program (MSAP) administered by MindClick. MSAP assesses the impact of products from design to disposal. Marriott's teams use MSAP to select and specify products which support healthier environments for Marriott's guests and associates, and the environmental and social well-being of the global community. In 2018, 95% of FF&E spend with suppliers that reduce, reuse or recycle packaging and 82% was with suppliers engaged in conservation measures. As part of our Serve 360 goal to responsibly source 95% (by spend), of our top ten procurement categories by 2025, we have these targets: • By 2020, require all contracted suppliers in the top ten categories to provide information on product sustainability, inclusive of social and human rights impacts • By 2025, Marriott will require all centrally-contracted suppliers to provide this information In 2019, we achieved internal global alignment on the responsible sourcing requirements across the top 10 categories. As we share these requirements and receive more information about the business operations of our suppliers, we continue to engage with them on our heightened commitment to a more environmentally and socially responsible global supply chain.
Palm oil	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>

F6.9

(F6.9) Are you working beyond your first-tier supplier(s) to manage and mitigate deforestation risks?

	Are you working beyond first tier?	Type of engagement approach with indirect suppliers	Indirect supplier engagement approach	Please explain
Timber products	Not applicable	<Not Applicable>	<Not Applicable>	Marriott does not have timber suppliers beyond the first tier.
Palm oil	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Cattle products	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Soy	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Rubber	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Cocoa	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>
Other - Coffee	<Not Applicable>	<Not Applicable>	<Not Applicable>	<Not Applicable>

F6.10

(F6.10) Do you participate in external activities and/or initiatives to promote the implementation of your forests-related policies and commitments?

Forest risk commodity

Timber products

Do you participate in activities/initiatives?

Yes

Activities

Other, please specify (Demand for sustainable materials)

Initiatives

<Not Applicable>

Jurisdictional approaches

<Not Applicable>

Please explain

Marriott has worked with key global suppliers, such as Kimberly-Clark, and others for years to help develop and support options for hotel supplies that reduce waste, water use and packaging. As the understanding of sustainable materials has developed and interest in traceability and certification programs grows, we will again work with our partners to help increase demand and raise awareness. In support of our responsible sourcing goal to procure 95% by spend in our top 10 categories, we worked toward achieving our sub-goal to require all contracted suppliers in the top 10 categories to provide information on product sustainability, inclusive of social and human rights impacts. In collaboration with our Americas procurement partner, Avendra in 2019, we selected EcoVadis as the platform to survey our existing suppliers within the top 10 categories. The results will be reviewed to determine what improvements need to be made by our suppliers to meet our responsible sourcing requirements.

Forest risk commodity

Timber products

Do you participate in activities/initiatives?

Yes

Activities

Involved in industry platforms

Initiatives

<Not Applicable>

Jurisdictional approaches

<Not Applicable>

Please explain

Marriott helped establish the Hospitality Sustainable Purchasing Consortium (HSPC) with MindClick to promote sustainability in the FF&E supply chain. Our FF&E suppliers in North America complete surveys assessing the social and environmental practices and sustainability attributes associated with the products sold to Marriott. Supplier data submitted through the Marriott Sustainability Assessment Program are consolidated for overall supply chain analysis. Marriott uses the data in tracking and encouraging progress.

Forest risk commodity

Timber products

Do you participate in activities/initiatives?

Yes

Activities

Engaging with non-governmental organizations

Initiatives

<Not Applicable>

Jurisdictional approaches

<Not Applicable>

Please explain

Through our conservation initiatives, we have engaged our associates and guests in deforestation issues relating to the Amazon Rainforest, coastal mangrove forests in Thailand, and Canadian forests.

F6.11

(F6.11) Is your organization supporting or implementing project(s) focused on ecosystem restoration and protection?

Yes

F6.11a

(F6.11a) Provide details on your project(s), including the extent, duration, and monitoring frequency. Please specify any measured outcome(s).

Project reference

Project 1

Project type

Other, please specify (Forests and other ecosystem restoration)

Primary motivation

Voluntary

Description of project

Due to business interruption related to the global coronavirus pandemic, we are unable to report complete data for 2019. Through our conservation initiatives, we have engaged our associates and guests in deforestation issues relating to the Amazon Rainforest, coastal mangrove forests in Thailand, and Canadian forests.

Start year

Target year

Please select

Project area to date (Hectares)

Project area in the target year (Hectares)

Country/Area

Please select

Latitude

Longitude

Monitoring frequency

Annually

Measured outcomes to date

Other, please specify (Trees planted)

Please explain

In 2019, Marriott's "Make a Green Choice" program continued to expand across the portfolio, providing guests at participating properties with the opportunity to receive points or choose from a regionally-relevant sustainability option for each night they forgo housekeeping, helping us on our sustainability journey to reduce the use of water, energy, and chemicals. In the United States and Canada, the sustainability option offered allowed guests to have a tree planted on their behalf for each eligible night of Make a Green Choice participation, through our partnerships with the Arbor Day Foundation and WEARTH, respectively. In 2019, the pilot hotels helped plant over 82,000 trees with the Arbor Day Foundation and our established Canadian hotels planted another 24,000 trees with WEARTH.

F7. Verification

F7.1

(F7.1) Do you verify any forests information reported in your CDP disclosure?

No, we do not verify any forests-related information reported in our CDP disclosure, and there are no plans to do so

F8. Barriers and challenges

F8.1

(F8.1) Describe the key barriers or challenges to eliminating deforestation and/or conversion of other natural ecosystems from your direct operations or from other parts of your value chain.

Forest risk commodity

Timber products

Coverage

Supply chain

Primary barrier/challenge type

Supply chain complexity

Comment

Scale, geographic distribution and diversity of operations: With more than 7,300 properties around the world managed, franchised (significant majority of portfolio) or licensed under our family of brands, Marriott has a large number of suppliers. Engagement with individual suppliers in deforestation issues is not feasible. We work instead with global suppliers such as Kimberly-Clark and we collaborate with our procurement partners to engage with the suppliers they contract with on our behalf. Marriott has also established supplier policies and makes use of supplier scorecards.

Forest risk commodity

Timber products

Coverage

Please select

Primary barrier/challenge type

Other, please specify (Decentralized Procurement)

Comment

Our hotels are responsible for purchasing supplies and services needed for operations. We work with procurement partners to select and contract with suppliers, but in some cases, purchases are "off-contract." We can issue standards and guidance, but ultimately purchasing decisions are made at the property level.

Forest risk commodity

Timber products

Coverage

Supply chain

Primary barrier/challenge type

Cost of sustainably produced/certified products

Comment

Purchasing managers and hotel owners may choose less expensive supplies that don't have the certifications or other sustainability attributes that we support.

F8.2

(F8.2) Describe the main measures that would improve your organization's ability to manage its exposure to deforestation and/or conversion of other natural ecosystems.

Forest risk commodity

Timber products

Coverage

Supply chain

Main measure

Reduced cost of certification/certified products

Comment

Increased availability of sustainable supplies and decrease in costs of certified goods would help manage deforestation risks in our supply chain.

Forest risk commodity

Timber products

Coverage

Direct operations

Main measure

Greater transparency

Comment

Better data management platforms and increased transparency in sourcing would also facilitate our ability to track and manage sustainable procurement. As we pursue our goal to source 95% of paper products responsibly, we will work with suppliers and embed more information into our purchasing systems. This will give our purchasers the information they need to make better decisions and drive increased spend on responsibly sourced paper products

F17 Signoff

F-FI

(F-F) Use this field to provide any additional information or context that you feel is relevant to your organization's response. Please note that this field is optional and is not scored.

F17.1

(F17.1) Provide the following information for the person that has signed off (approved) your CDP forests response.

	Job Title	Corresponding job category
Row 1	Senior Vice President, Marriott Global Procurement	Chief Procurement Officer (CPO)

Submit your response

In which language are you submitting your response?

English

Please confirm how your response should be handled by CDP

	I am submitting to	Public or Non-Public Submission
I am submitting my response	Investors	Public

Please state the main reason why you are declining to respond to your Customers

Prefer to work directly with customer, not through a third party

Please confirm below

I have read and accept the applicable Terms