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**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

23.66

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

Using the Hotel Carbon Measurement Initiative (HCMI) methodology, we gather individual hotel-level utility data, verify that data using our own internal approaches, and calculate the per room night carbon footprint. We then leverage sales data and multiply the number of room nights by the emissions per room night, yielding the carbon footprint across each hotel used and across the portfolio. Limitations include lack of verified data for all of our sites.

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**Requesting member**

HP Inc

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

414.45

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

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**Requesting member**

KPMG UK

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

3080.82

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

L'Oréal

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO<sub>2</sub>e**

813.43

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

McKinsey & Company, Inc.

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO<sub>2</sub>e**

14963.67

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

PayPal Holdings Inc

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

64.12

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

Pinsent Masons LLP

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

4.68

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

ServiceNow Inc

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

71.67

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

TD Bank Group

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

&lt;Not Applicable&gt;

**Emissions in metric tonnes of CO2e**

104.86

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

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**Requesting member**

UBS

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

&lt;Not Applicable&gt;

**Emissions in metric tonnes of CO2e**

1226.04

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

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**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

The Allstate Corporation

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

535.12

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

Verizon Communications Inc.

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

767.87

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

Wells Fargo & Company

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO<sub>2</sub>e**

1196.62

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

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**Requesting member**

Xylem Inc

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO<sub>2</sub>e**

69.81

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member**

**Unit for market value or quantity of goods/services supplied**

Please select

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**Requesting member**

Zimmer Biomet Holdings, Inc.

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO<sub>2</sub>e**

473.71

**Uncertainty (±%)**

10

**Major sources of emissions**

Electricity, natural gas, and other emissions related to operating a hotel.

**Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

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**Requesting member**

Bank of America

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

1464.37

**Uncertainty (±%)**

10

**Major sources of emissions****Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

Using the Hotel Carbon Measurement Initiative (HCMI) methodology, we gather individual hotel-level utility data, verify that data using our own internal approaches, and calculate the per room night carbon footprint. We then leverage sales data and multiply the number of room nights by the emissions per room night, yielding the carbon footprint across each hotel used and across the portfolio. Limitations include lack of verified data for all of our sites.

**Requesting member**

LinkedIn Corp.

**Scope of emissions**

Scope 2

**Allocation level**

Company wide

**Allocation level detail**

<Not Applicable>

**Emissions in metric tonnes of CO2e**

6305.22

**Uncertainty (±%)**

10

**Major sources of emissions****Verified**

No

**Allocation method**

Other, please specify (Based on industry methodology of allocation of hotel's emissions to customer based on a per room night intensity.)

**Market value or quantity of goods/services supplied to the requesting member****Unit for market value or quantity of goods/services supplied**

Please select

**Please explain how you have identified the GHG source, including major limitations to this process and assumptions made**

ALL MICROSOFT MARRIOTT TRAVEL RELATED EMISSIONS INCLUDED: Using the Hotel Carbon Measurement Initiative (HCMI) methodology, we gather individual hotel-level utility data, verify that data using our own internal approaches, and calculate the per room night carbon footprint. We then leverage sales data and multiply the number of room nights by the emissions per room night, yielding the carbon footprint across each hotel used and across the portfolio. Limitations include lack of verified data for all of our sites.

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**(SC1.2) Where published information has been used in completing SC1.1, please provide a reference(s).**

### SC1.3

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**(SC1.3) What are the challenges in allocating emissions to different customers, and what would help you to overcome these challenges?**

Diversity of product lines makes accurately accounting for each product/product line cost ineffective	Marriott's sales systems record the overnight rooms for our customers. Therefore, the company can easily pull through the customer data as it relates to the overnight room stays and the associated emissions per hotel. For meetings, we have the emissions factors per hotel as defined by HCMI as CO2e per square foot or square meter per hour. However, our sales systems do not track the meeting room size or the length of time that room was utilized by each customer. In order to allocate emissions for a customer's total usage of our hotels, to include both overnight stays and meetings, these two pieces of critical data would need to be tracked. At this time, we look to our customers to assist us with this challenge by having them work with the hotels directly to track their meeting usage details.
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### SC1.4

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**(SC1.4) Do you plan to develop your capabilities to allocate emissions to your customers in the future?**

Yes

### SC1.4a

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**(SC1.4a) Describe how you plan to develop your capabilities.**

On a semi-annual basis, data from Marriott's global reporting tool is provided to the sustainability team. In combination with customer hotel utilization data, the company calculates carbon emissions and water footprint for overnight room stays. Marriott has also developed a template for customers to use to calculate their carbon and water footprint for an individual meeting.

Additionally, we pull the footprint data associated with room stays into our RFP tool to be able to provide customers with this information as part of the business travel RFP process. The Global Business Travel Association's standardized hotel RFP has sustainability fields including carbon and water footprint per occupied room, energy intensity, waste diversion, and certification questions. The response to these questions, as well as others, will automatically be uploaded into the RFPs our customers send us for their annual business travel programs, for meetings, and will be fed into 3rd party tools and systems our customers utilize for their RFP processes. The goal is to put this information in the hands of Marriott's customers at all points of communication to provide them the opportunity to use the data for decision making. This process will drive improvement in our own metrics, as well as move the industry to more efficient hotel operations as it will begin to drive competition.

### SC2.1

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**(SC2.1) Please propose any mutually beneficial climate-related projects you could collaborate on with specific CDP Supply Chain members.**

### SC2.2

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**(SC2.2) Have requests or initiatives by CDP Supply Chain members prompted your organization to take organizational-level emissions reduction initiatives?**

No

### SC4.1

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**(SC4.1) Are you providing product level data for your organization's goods or services?**

No, I am not providing data

Submit your response

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**In which language are you submitting your response?**

English

**Please confirm how your response should be handled by CDP**

Please select your submission options

Yes

Public

**Please confirm below**

I have read and accept the applicable Terms